



Borregaard LignoTech

POSITION ANNOUNCEMENT

TECHNICAL SALES REPRESENTATIVE- FEED PRODUCTS

Qualified applicants - send resume and salary history to feed@ltus.com

LignoTech USA, a leading International producer of feed ingredients and additives including Ameri-Bond® pelleting aids and SoyPass® rumen by pass protein, has an opening for a Technical Sales Representative for an expansion Southern US sales area.

Borregaard LignoTech recently opened a 2nd USA based manufacturing plant and in looking to develop additional business is expanding our sales force. Borregaard LignoTech is actively looking for an experienced sales professional to help drive growth in our animal feed business sector.

Responsibilities include sales and service to national and regional accounts, and increasing sales to prospective customers in the territory. This is a high visibility opportunity with excellent career growth potential for the successful candidate. Significant travel is required with this field based home office environment position.

Requirements for the opportunity include a minimum of 5 years of experience in technical sales to the feed industry. Experience with both commercial feed operations as well as vertically integrated poultry and swine accounts is preferred. An understanding of feed manufacturing as well as ruminant and monogastric animal nutrition is desirable. Applicants must have a college degree (Bachelors or above), good computer skills, ability to sell and close on new business and excellent communication abilities.

Borregaard LignoTech offers a competitive compensation and benefits package including a base salary and sales incentive for growth of defined business. A company car, health insurance and retirement program are included.

Qualified applicants should forward their resume along with a salary history in confidence to feed@ltus.com. Only applicants with requisite experience, currently residing in the USA and legally able to work in the USA need apply.

Applicants with questions about the position should contact the hiring authority at (641)636-9103.

LignoTech is an equal opportunity employer

Find out more about Borregaard LignoTech at www.borregaard.com & www.lignotechfeed.com